

DATE

BUYER QUESTIONNAIRE

Prepared For :

xxx

Created By:

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START WITH YOUR WHY



Figuring out what you need and want from a home can be stressful. This is why I ask every new buyer I work with to fill out this questionnaire. It helps me find you a home that will be practical for your needs and (hopefully) fulfill some of your dreams. Please fill this out as honestly and completely as you can. If you have any questions about this or anything else, please call me on my cell at 02108277590

FOUNDATION

- Have you already started your search? If so, how long have you been looking?
- Are you working with another agent to look for a property to purchase?
- Must you sell the property before buying?
- How soon do you need to move?
- Have you been pre-approved?
- What do you like and dislike about your current home? what's the reason you are moving?

PROPERTY

- Have you seen any properties that you really liked? If so, which ones?
- What price range have you been considering?
- Is there a particular suburb you prefer and not prefer?
- Is there a particular style that you would prefer?
- What are the must-haves? Choose the top 3.
- Describe your ideal home – beds, baths, garage, backyard, size, willing to renovate/turn key, off-plan.
- Do you need to be near a specific school district? If yes, which ones?

VALUE PROPOSITION



Losing the property – I can guide you through the purchasing process

Better property coming up – there are always properties coming up and leaving the market. The best it's time in the market instead of timing the market.

Problems with the home – arrange building report as part of due diligence

Paying too much – I can prepare a current market analysis report on the property you are seriously considering in making an offer.

THANK YOU, I LOOK FORWARD TO WORKING WITH YOU.

YOU CAN REACH ME ON **02108277590**.